



Thames Valley
District School Board

Pre-Qualification #757 for Security Providers

Submission Deadline: Before 12:00pm Local Time on Tuesday,
July 14, 2026

Pre-Qualification Coordinator: Jennifer Frederickson, Buyer
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Instructions to Proponents

1. Introduction

1.1 Invitation

- 1.1.1 The Thames Valley District School Board is one of the largest public school boards in the Province of Ontario and operates over 170 Sites within the City of London and counties of Elgin, Middlesex, and Oxford.
- 1.1.2 The TVDSB proposes to pre-qualify 3 or more Vendors who are interested in performing Security Monitoring for TVDSB Sites, as more particularly described in this Pre-Qualification. Through this Pre-Qualification TVDSB intends to establish “vendor of record” lists (“VOR Lists”) of prequalified Vendors who will each execute a 1 year MSA with the option to renew for and additional 4 years in 1 year increments.
- 1.1.3 TVDSB’s issuance of this Pre-Qualification, its evaluation of any Proposals, its prequalification and placement of any Proponent on a VOR List, or its execution of an MSA with any Proponent are not intended to and shall not obligate TVDSB to proceed with any projects or to issue any Work Orders to any Proponent. There is no guarantee that a Prequalified Proponent that is placed on a VOR List and executes an MSA will be required to perform any projects or will be issued any Tenders, and TVDSB specifically disclaims any obligation to do so.

1.2 Pre-Qualification Overview

- 1.2.1 This Section provides a brief summary of the Pre-Qualification and is provided solely as a convenience. Proponents are urged to read all of the Pre-Qualification Documents carefully and thoroughly to ensure they fully understand all of the terms and conditions, including all MSA requirements. Failure to fulfil procedural or content requirements that are stipulated in the Documents may have a negative effect on the evaluation of a Proposal or may result in a Proposal being rejected.
- 1.2.2 Proponents are required to Submit a Proposal which must include a Prequalification Submission. Proponents whose Prequalification Submissions achieve or exceed the Minimum Technical Score will be identified as **“Prequalified Proponents”**.
- 1.2.3 Each Prequalified Proponent that is placed on a VOR List will be required to enter into the MSA, pursuant to which TVDSB may issue Documents.

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1.3 Key Information

1.3.1 The table below provides a summary of some key information contained in the Pre-Qualification Documents and is provided solely as a convenience.

Pre-Qualification Coordinator	The “Pre-Qualification Coordinator ” is Jennifer Frederickson, “j.frederickson@tvdsb.ca”.
Question Deadline	The deadline for Proponents to submit questions (the “ Question Deadline ”) is seven (7) business days before the Submission Deadline.
Submission Deadline	BEFORE 12:00pm Local Time on Tuesday, July 14, 2026 (the “ Submission Deadline ”).
Electronic Submission	An electronic bid submission is mandatory. See 1.8.2.

1.4 The Services

1.4.1 In order to be eligible to bid on Zone Monitoring agreement(s), which includes submitting of bids for new schools within designated zones, interested Security Monitoring Contractors must be first pre-qualified. The included Zone list (see Appendix A) provides a representation of the future Zone monitoring Agreement RFPs that will be issued as a result of this prequalification

1.5 Previously Pre-Qualified Contractors Must Apply

1.5.1 Proponents who have been previously prequalified or who are currently working or have worked for TVDSB must respond to this Pre-Qualification and must Submit a Proposal in order to be prequalified and placed on a VOR List.

1.6 No Contract A

1.6.1 TVDSB does not intend to create any contractual relations or obligations, including “Contract A” (sometimes referred to as the “bid contract”), with any Proponent or any other person or entity, and none will be created by virtue of TVDSB issuing this Pre-Qualification or as a result of TVDSB’s receipt or review or evaluation of any Proposals.

1.7 The MSA and the Term

1.7.1 TVDSB intends to execute an MSA with each Prequalified Proponent that is placed on a VOR List. Provided that the execution of an MSA does not obligate



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TVDSB to issue any Work Orders or proceed with any projects, and the TVDSB does not guarantee any volume of Services that will be required or that will be performed under any MSA.

- 1.7.2 The term of each MSA will be 1 year with the option to renew for an additional 4 years in 1 year increments.

1.8 TVDSB Procurement Web Portal

- 1.8.1 Proponents must use the TVDSB Procurement Web Portal (the “**Portal**”) to access the Pre-Qualification Documents. Instructions on using the Portal are set out in Schedule B – TVDSB Procurement Web Portal.

- 1.8.2 Proponents must also use the Portal to upload the electronic bid submission.

1.9 Proponents’ Expenses

- 1.9.1 Proponents shall bear all costs and expenses incurred by them in any way related to any aspect of their participation in this Pre-Qualification including, without limitation, all costs and expenses related to the gathering of information, the preparation and submission of a Proposal, responding to any questions or clarifications or Requests for Additional Information, or attending or participating in any interviews or meetings.

2. Definitions

Capitalized terms used in this Prequalification and in the attached Schedules and not otherwise defined shall have the meanings indicated in this Article.

- 2.1.1 “**Conflict of Interest**” has the meaning assigned to such term in paragraph 11.2.1.
- 2.1.2 “**Bid**” has the meaning of proponent submissions made pursuant to prequalification via this document. The term also appears in this document in reference to some of the working and instructions in the portal.
- 2.1.3 “**Evaluation Team**” means the team appointed by TVDSB to conduct the evaluation process described in this Pre-Qualification.
- 2.1.4 “**Local Time**” means the time of receipt recorded by TVDSB’s clock at the Submission Location.
- 2.1.5 “**MFIPPA**” means the *Municipal Freedom of Information and Protection of Privacy Act* (Ontario).
- 2.1.6 “**MSA**” means the written Master Services Agreement, substantially in the form of Schedule E, to be signed between TVDSB and each Prequalified Proponent.



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- 2.1.7 **“Portal”** means the TVDSB Procurement Web Portal accessed at “www.tvdsb.ca”. Instructions for using the Portal are set out in Schedule B – TVDSB Procurement Web Portal.
- 2.1.8 **“Prequalified Proponent”** has the meaning assigned to such term in paragraph **Error! Reference source not found.**
- 2.1.9 **“Proponent”** means a contractor that participates in this Pre-Qualification, whether or not it Submits a Proposal.
- 2.1.10 **“Proposal”** means, collectively, a Proponent’s completed Pre-Qualification Submission.
- 2.1.11 **“Question Deadline”** is the date identified as such in the table in paragraph 1.3.1 and is the last date by which Proponents can submit questions about the Pre-Qualification.
- 2.1.12 **“Request for Additional Information”** has the meaning assigned to such term in paragraph 7.2.1.
- 2.1.13 **“Pre-Qualification”** means the prequalification process described in the Pre-Qualification Documents.
- 2.1.14 **“Pre-Qualification Coordinator”** is the person identified as such in the table in paragraph 1.3.1.
- 2.1.15 **“Pre-Qualification Documents”** has the meaning assigned to such term in paragraph 3.2.1.
- 2.1.16 **“Services”** means some or all of the services described in paragraph **Error! Reference source not found..**
- 2.1.17 **“Submission Deadline”** is the date and time identified as such in the table in paragraph 1.3.1.
- 2.1.18 **“Submission Location”** is the location identified as such in the table in paragraph 1.3.1.
- 2.1.19 **“Pre-Qualification Requirements”** means Schedule C – Pre-Qualification Requirements.
- 2.1.20 **“Pre-Qualification Score”** has the meaning assigned to such term in paragraph 7.3.23.
- 2.1.21 **“Pre-Qualification Submission”** means, collectively, a Proponent’s completed Pre-Qualification Submission Form and all other material submitted by a Proponent in response to the Pre-Qualification Requirements.
- 2.1.22 **“Pre-Qualification Submission Form”** means Schedule D – Pre-Qualification Submission Form.



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2.1.23 “**TVDSB**” means the Thames Valley District School Board and includes its employees, agents, trustees, officers and directors, whether involved with the Pre-Qualification or not. For certainty “**TVDSB**” includes, as the context requires, the Pre-Qualification Coordinator.

2.1.24 “**VOR List**” has the meaning assigned to such term in paragraph 1.1.2.

3. Pre-Qualification Documents and Access

3.1 Access to the Pre-Qualification Documents

3.1.1 The Pre-Qualification Documents will only be made available to Proponents electronically through the Portal. The Portal will include all Pre-Qualification Documents, addenda and all other relevant notices, information and communications relating to the Pre-Qualification.

3.1.2 Each Proponent is solely responsible to ensure that it:

- (a) obtains access to the Portal;
- (b) has the appropriate software to access and download the contents from the Portal; and
- (c) visits and reviews the Portal as frequently as it deems necessary to ensure that it has the most current information and addenda.

3.1.3 The Portal will be updated from time to time and Proponents are solely responsible for accessing and checking the Portal for new addenda and other postings and to ensure the information and documents used by Proponents are the most correct and updated information and documents.

3.1.4 If there is a conflict or inconsistency between an electronic version of any Pre-Qualification Document posted on the Portal and any other version of the same document, whether in electronic or paper form, the latest electronic version posted on the Portal shall govern.

3.2 Pre-Qualification Documents

3.2.1 Proponents should ensure they have all of the documents listed below (collectively the “Pre-Qualification **Documents**”). A Proposal will be deemed to have been prepared on the basis of all Pre-Qualification Documents issued before the Submission Deadline, and TVDSB accepts no responsibility for any Proponent lacking any part of the Pre-Qualification Documents.

- (a) Instructions to Proponents (this document).

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- (b) Schedule A – Scope of Services
 - (c) Schedule B – TVDSB Procurement Web Portal.
 - (d) Schedule C – Pre-Qualification Submission Requirements.
 - (e) Schedule D – Pre-Qualification Submission Form.
 - (f) Schedule E – Master Services Agreement.
 - (g) Addenda, if any, issued before the Submission Deadline.
- 3.2.2 Proponents should inform the Pre-Qualification Coordinator immediately if any documents are missing or incomplete and/or upon finding any discrepancies or omissions in the Pre-Qualification Documents.

4. Communications, Questions and Addenda

4.1 Communications

- 4.1.1 Except as provided in the Pre-Qualification Documents, Proponents are not to communicate with or contact any member of the Evaluation Team or the TVDSB, including any member of the TVDSB board of trustees, regarding this Pre-Qualification. A Proponent's failure to comply with this paragraph may result in the disqualification of the Proponent and its removal from any VOR List(s).

4.2 Proponents' Questions

- 4.2.1 All Proponents' questions regarding this Pre-Qualification are to be in writing and must be sent by e-mail to the Pre-Qualification Coordinator.
- 4.2.2 Questions received by the Question Deadline will be reviewed and if TVDSB believes that a response is warranted, it will include the question and its answer in an addendum. TVDSB may, in its discretion, consider and respond to questions received after the Question Deadline but is under no obligation to do so. In responding to questions TVDSB may answer similar questions from different Proponents only once, may edit or rephrase the questions, and may ignore questions which, in TVDSB's opinion, do not require a response.

4.3 Addenda

- 4.3.1 This Pre-Qualification and the Pre-Qualification Documents may be amended only by written addendum which will be posted to the Portal and will not be sent to the Proponents. Proponents are solely responsible to access and check the Portal for new addenda and other communications and postings and to ensure the information and documents used by Proponents are the most correct and updated information and documents. Proponents are solely responsible to ensure

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their Proposal incorporates all addenda issued before the Submission Deadline, and TVDSB will not be responsible if any addenda are not obtained by a Proponent.

5. Proposal Contents, Completion and Delivery

5.1 Proposal Contents

5.1.1 Proponents must include the following in their Proposals, in electronic format:

- (a) a Pre-Qualification Submission completed in accordance with Section 5.2

5.2 Instructions for Completing the Pre-Qualification Submission

5.2.1 Proponents should upload all of the following:

- (a) original completed and signed Pre-Qualification Submission Form (Schedule D); and
- (b) all information, documents and materials required by and responding to each of the items set out in the Pre-Qualification Requirements (Schedule C); and
- (c) an electronic copy of all of the above, in Adobe PDF readable format, must be uploaded back to using the Portal. In the event of a discrepancy between an original document submitted by a Proponent and an electronic copy, the original shall govern.

5.2.2 The Pre-Qualification Submission is intended to provide information which will enable the Evaluation Team to determine the Proponent's qualifications and ability to undertake and complete the work and services identified in the Proponent's Pre-Qualification Submission Form. All information submitted by a Proponent and included as part of its Pre-Qualification Submission will be deemed to be material representations by a Proponent to TVDSB, and the Proponent will be deemed to have warranted the accuracy of all representations so made.

5.2.3 Proponents will only be considered and evaluated for the identified in their Pre-Qualification Submission Form.

5.3 Proposal Delivery

5.3.1 The electronic submission must be uploaded to the Portal before the Submission Deadline. The Portal will close at the Submission Deadline, and upload will no longer be possible at that point.



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5.3.2 Late Proposals will not be considered and will be returned unopened. If there is a dispute over the time of submission, the time of receipt recorded by TVDSB at the Submission Location shall govern. Proponents are solely responsible for the method and timing of submission of their Proposals to the Submission Location and should ensure they take into account internet traffic and other potential delays.

6. Opening of Proposals and the Role of the Pre-Qualification Coordinator

6.1 Opening of Proposals

6.1.1 Only Proposals received in the Portal before the Submission Deadline will be opened.

6.2 Role of the Pre-Qualification Coordinator

6.2.1 The Pre-Qualification Coordinator will review the opened Proposal to confirm it contains the Pre-Qualification Submission.

7. Evaluation of Proposals

7.1 General

7.1.1 Proposals will be evaluated by the Evaluation Team, which may obtain the assistance of such Consultants and advisors as the Evaluation Team may deem appropriate.

7.2 Requests for Additional Information

7.2.1 TVDSB may contact any one or more Proponents to request clarification of any information or materials submitted as part of a Proposal, or to request supplementary information (collectively, "**Request for Additional Information**"), without any obligation to make the same or any Request for Additional Information of any other Proponent. Notwithstanding the preceding sentence, TVDSB has no obligation to make any Request for Additional Information.

7.2.2 Proponents should answer all Requests for Additional Information within the time and in the manner stipulated in each Request for Additional Information, and any answer received will form an integral part of a Proponent's Proposal. If a Proponent fails to provide an answer to a Request for Additional Information within the time and manner stipulated, its Proposal will be considered and evaluated based solely on the original Proposal contents submitted.

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7.3 Evaluation of Pre-Qualification Submissions

7.3.1 The following illustrates some of the activities the Evaluation Team may undertake in the course of evaluating the Pre-Qualification Submissions, and does not limit the discretion of the Evaluation Team to take steps not expressly described. For greater certainty, the Evaluation Team has no obligation to undertake any such activities, and the fact the Evaluation Team undertakes a particular activity as part of its evaluation of a Pre-Qualification Submission and/or a Proponent will in no way obligate the Evaluation Team to undertake the same or any activity with any of the other Proponents or any Pre-Qualification Submissions delivered by any of the other Proponents.

- (a) The Evaluation Team may, in its sole discretion, invite a Proponent to one or more meetings and/or interviews. The nature and length of such meetings and/or interviews, the agenda, and the attendees will be determined by the Evaluation Team.
- (b) The Evaluation Team may contact and/or visit one or more of the Proponent’s references and/or clients, and any other person or place as the Evaluation Team deems appropriate, with or without notice to the Proponent.

7.3.2 Pre-Qualification Submissions will be evaluated by the Evaluation Team and awarded points for which the Proponent applied to be prequalified (as indicated in the Proponent’s Pre-Qualification Submission Form).

7.3.3 Pre-Qualification Submissions will be evaluated on a consensus basis based on criteria set out in the table below. If there is a meeting and/or interview with a Proponent, such meeting and/or interview will not be independently scored, however, the Evaluation Team reserves the right to take into consideration and incorporate what it learns from such meeting and/or interview in its evaluation and may adjust the scoring of the Proponent’s Pre-Qualification Submission, regardless of when the meeting and/or interview is held. The points awarded for a Proponent’s Pre-Qualification Submission will be that Proponent’s “Pre-Qualification Score” for which the Proponent applied to be prequalified.

Evaluation Criteria (Pre-Qualification Submission)	Points Available
Experience/References	
Proponent Information	25
Proponent Performance	40
Key Personnel	15
Project Examples	40



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Evaluation Criteria (Pre-Qualification Submission)	Points Available
References	35
Maximum Pre-Qualification Points Available	155

7.3.4 Under the Building Ontario Businesses Initiative Act, 2022, public sector entities (which follow the Broader Public Sector Procurement Directive, located at <https://files.ontario.ca/tbs-bpspd-en-2023-05-05.pdf>) are required to give preference to Ontario businesses, in accordance with the regulations, when conducting procurement processes for goods and services at contract values which are under the prescribed threshold amounts.

Further, the government of Ontario introduced the Building Ontario Businesses Initiative Act (BOBIA) as part of the "Fewer Fees, Better Services Act", 2022. BOBIA requires public sector entities to give Ontario businesses preference when conducting procurement processes for goods and services under a specified threshold, as noted in the act, located at <https://www.ontario.ca/laws/regulation/r23422>.

Accordingly, If a vendor is located outside of Ontario or Canada, weights will be applied per BOBIA.

7.4 Debriefing

7.4.1 The TVDSB will offer separate debriefings to Proponents but only if requested in accordance with paragraph 7.4.2. Debriefings will be held in person or by telephone conference call, at the TVDSB's discretion, and will be scheduled on a date and time and for a duration to be confirmed by the TVDSB.

7.4.2 If a Proponent desires a debriefing it shall submit a written request to the Pre-Qualification Coordinator within 60 days after the TVDSB has posted the names of the Prequalified Proponents. Any request that is not timely received will not be considered and no debriefing will be held.

8. Signing the MSA and Issuing Tenders

8.1 Signing the MSA

8.1.1 The TVDSB will issue a notice to each Prequalified Proponent and will enclose the MSA for execution. Within fifteen (15) business days of receiving such notice and MSA each such Prequalified Proponent is to sign and submit the signed MSA to TVDSB.



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8.1.2 A Proponent's failure to sign and submit the MSA in accordance with paragraph 8.1.1 will result in the removal of that Proponent from all VOR Lists on which the Proponent was placed.

8.1.3 The execution of an MSA is not intended to and shall not obligate TVDSB to issue or execute any Tenders or otherwise engage any Proponent.

8.2 Issuing Of Tenders

8.2.1 Tender submissions will only be accepted from those proponents who have been successfully pre-qualified.

9. TVDSB's Discretion

9.1 General

9.1.1 In addition to any other options or express rights contained in the Pre-Qualification Documents or any other rights which may be implied in the circumstances, TVDSB may exercise any or all or a combination of the options described in this Article 9. TVDSB shall not be liable for any costs, expenses, losses or damages incurred or claimed by a Proponent resulting from TVDSB's exercise of its discretion.

9.1.2 A Proponent's submission or TVDSB's evaluation of any Proposal, even where only one Proposal is delivered, will not obligate TVDSB to prequalify any Proponent, place a Proponent on a VOR List, proceed with any projects or tenders, or enter into a MSA with any Proponent.

9.2 TVDSB's Options

9.2.1 TVDSB may, in its sole discretion, and for any or no reason:

- (a) reject any or all Proposals;
- (b) elect not to prequalify any Proponents;
- (c) cancel this Pre-Qualification at any time;
- (d) cancel this Pre-Qualification at any time and issue a new procurement process for the same or different Pre-Qualification.

9.2.2 TVDSB may in its sole discretion:

- (a) verify with a third party any information contained in a Proposal;
- (b) check references other than those provided by a Proponent;



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- (c) adjust a Proponent's Submission Score or reject a Proposal on the basis of information received in response to a Request for Additional Information, in response to reference checks, during any meetings and/or interviews, or as a result of any other information obtained by the Evaluation Team;
- (d) disqualify and remove from a VOR List any Proponent whose Proposal contains misrepresentations or any other inaccurate or misleading information relating to matters which TVDSB, in its sole discretion, considers material.

9.3 Prequalification of Additional Proponents

9.3.1 Timeline for Adding Additional Proponents

Where a maximum number of Prequalified Proponents has been established, TVDSB will only consider adding additional Proponents to a VOR List if the maximum number of Prequalified Proponents has not been reached.

Only new Proponents who did not submit a Proposal during the original Prequalification process may make submissions using the original Prequalification documents and process. Proponents who submitted a Proposal in the initial Prequalification, but were not placed on a VOR List, shall not be eligible to resubmit during the addition process unless there has been a substantial change within the proponent's operations.

9.3.2 Disclosure of Prior Questions and Answers

TVDSB will provide all new Proponents with access to all questions and answers issued during the original Prequalification process, including any addenda, to ensure fairness and transparency.

9.3.3 Minimum Technical Score Threshold

TVDSB will establish a minimum Technical Score threshold during the initial evaluation process. This threshold will be documented and applied consistently in any future addition processes.

9.3.4 Maximum Number of Vendors

TVDSB will not add additional Proponents to a VOR List if the maximum number of Prequalified Proponents, has already been reached.



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10. Adding to or Removing Pre-Qualified Proponents from a VOR list

10.1 Adding Proponents to a VOR List

10.1.1 TVDSB may, from time to time and in its sole discretion, and only if there is space on a VOR List do any or all of the following, in its sole discretion:

- (a) receive, consider and evaluate additional Proposals for such pre-qualification after the Submission Deadline and evaluate such Proposals as provided in this Pre-Qualification.

10.1.2 The TVDSB will issue a notice to each Proponent that is added to a VOR List and will enclose the MSA for execution. Within fifteen (15) business days of receiving such notice and MSA each such added Proponent is to sign and submit the signed MSA to TVDSB, failing which the Proponent will be removed from all VOR Lists to which the Proponent was added.

10.2 Removing Pre-Qualified Proponents from a VOR List

10.2.1 TVDSB may, in its sole discretion but always acting reasonably, remove a Proponent from a VOR List. Circumstances under which TVDSB may exercise such discretion include, but are not limited to, the following:

- (a) the Proponent would currently fail to be prequalified for a Pre-Qualification for which it was prequalified;
- (b) the Proponent has been unable or unwilling to complete a tender issued to it on three (3) separate occasions, unless the Proponent has provided, in TVDSB's sole discretion, a valid commercial reason for doing so;
- (c) a significant change in the Proponent's operations, structure or control;
- (d) where TVDSB determines, in its sole discretion, that TVDSB's continued dealings with the Proponent would adversely impact TVDSB's reputation;
- (e) the Proponent's performance of the Services fell below TVDSB expectations and requirements, having regard to the complexity of the Tender and the Proponent's expertise and experience;
- (f) the Proponent has made claims or commenced legal proceedings, whether by litigation or arbitration, against TVDSB;
- (g) any other circumstances where removal from a VOR List is specifically provided for in the Pre-Qualification Documents.



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11. General

11.1 Prohibition on Lobbying and Collusion

11.1.1 Proponents and their directors, officers, employees, consultants, agents, advisors and other representatives are prohibited from engaging in conduct which is or could reasonably be considered as any form of political or other lobbying, or as an attempt to influence the outcome of this Pre-Qualification. Without limiting the generality of the foregoing, and except as provided in this Pre-Qualification, no such person shall contact, communicate with or attempt to contact or communicate with, directly or indirectly and in any manner whatsoever, any staff, personnel or representative of the Evaluation Team or the TVDSB, including any member of the TVDSB board of trustees, in connection with this Pre-Qualification.

11.1.2 A Proponent's failure to comply with this Section may result in the disqualification of the Proponent and its removal from any VOR List(s).

11.2 Conflict of Interest

11.2.1 Proponents are required to declare, as part of their Proposal, that the Proponent is not aware of any perceived, potential or actual Conflict of Interest. For the purposes of this Pre-Qualification, "**Conflict of Interest**" includes:

- (a) any situation or circumstances where, in relation to this Pre-Qualification, the Proponent's other commitments, relationships or financial interests could or could be perceived to exert an improper influence over the objective, unbiased and impartial exercise of independent judgment by any member or representative of the Evaluation Team or the TVDSB;
- (b) any situation or circumstances where any member of the TVDSB board of trustees or any person employed by the TVDSB in any capacity:
 - (i) has a direct or indirect financial or other interest in any Proponent;
 - (ii) is an employee or a contractor to or under contract to any Proponent;
 - (iii) is negotiating or has an arrangement concerning future employment or contracting with any Proponent;
 - (iv) has an ownership interest in or is an officer or director or partner of any Proponent.
- (c) any situation where:



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- (i) a Proponent owns or controls, or beneficially owns or controls, directly or indirectly, another person, partnership or corporation (such person, partnership or corporation referred to as a “Related Party”); or
- (ii) a Proponent is owned or controlled, directly or indirectly, by a Related Party, and such Related Party carries on business within one or more Service Categories.

11.2.2 If a Proponent discovers, at any time, any perceived, potential or actual Conflict of Interest, the Proponent shall promptly send a written statement to the Pre-Qualification Coordinator describing the perceived, potential or actual Conflict of Interest, along with a written proposal that, if implemented, would address the identified perceived, potential or actual Conflict of Interest. The TVDSB will review the Proponent’s written statement and proposal and, without limiting the generality of Article 9, the TVDSB may, in its sole discretion:

- (a) disqualify the Proponent from participating in this Pre-Qualification and/or remove the Proponent from one or more VOR List(s);
- (b) waive any and all perceived, potential or actual Conflict of Interest upon such terms and conditions, if any, as the TVDSB, in its sole discretion, requires to satisfy itself that the Conflict of Interest has been appropriately managed, mitigated and minimized.

11.2.3 The onus is on each Proponent to conduct any and all investigations necessary to confirm and satisfy itself that there is no perceived, potential or actual Conflict of Interest and that the declaration made as part of its Proposal is true and correct. If the TVDSB determines that a Proponent’s declaration is not materially true and correct, or if a Proponent otherwise fails to comply with this Section 11.2, the TVDSB may disqualify the Proponent and/or may remove the Proponent from one or more VOR List(s).

11.3 Confidentiality, Disclosure and MFIPPA

11.3.1 Proponents acknowledge that the contents of their Proposals will be disclosed to the Evaluation Team and others within TVDSB and/or to TVDSB’s advisors. The TVDSB will use reasonable efforts to protect sensitive and confidential information provided by Proponents, however, the TVDSB shall not be liable in any way whatsoever if such information is disclosed, even if the TVDSB, its advisors, staff, members of the Evaluation Team, or any other person associated with them may have been negligent with respect to such disclosure. By delivering a Proposal each Proponent agrees to such disclosure and releases the Pre-Qualification Coordinator, the Evaluation Team, and the TVDSB from any liability for the same.



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11.3.2 The TVDSB may be required to disclose parts or all of a Proposal pursuant to the provisions of MFIPPA or other legislation. Subject to the provisions of MFIPPA, the TVDSB will use reasonable efforts to safeguard the confidentiality of any information identified by a Proponent as confidential, however, the TVDSB shall not be liable in any way whatsoever if such information is disclosed based on an order or decision made under MFIPPA or any other applicable law. By delivering a Proposal each Proponent agrees to such disclosure and releases the Pre-Qualification Coordinator, the Evaluation Team, and the TVDSB from any liability for the same.

11.4 Pre-Qualification Does Not Constitute Endorsement

11.4.1 TVDSB's prequalification of a Proponent and the placement and ranking on a VOR List does not constitute a general endorsement of that Proponent's work or services.

11.5 Limit of Liability

11.5.1 Each Proponent agrees that TVDSB's aggregate liability to any Proponent and the aggregate amount of damages recoverable by a Proponent against TVDSB for any and all claims relating to or arising from this Pre-Qualification or a Proponent's participation in this Pre-Qualification, including:

- (a) claims arising from negligence, wilful misconduct or other conduct; and/or
 - (b) claims arising from a breach of any contract or any contractual or other relationship or obligation that may arise as a result of a Proponent's participation in this Pre-Qualification and/or submission of a Proposal,
- shall be limited to the lesser of \$5,000 and the Proponent's reasonable demonstrated costs of preparing its Proposal.

End of Instructions to Proponents



Schedule A – Scope of Services

PROGRAMMING:

- Provide Programming of client's existing ULC monitoring panel – DSC.

MONITORING:

- Monitor all sites within designated zone
- Ensure Sites maintain ULC monitoring for Fire Alarm
- Ensure panels and systems are operational
- Ensure system monitoring is active twenty-four hours a day, seven days a week (24/7)
- Provide accessible users interface for TVDSB to access, review and track alarms and call logs.

SERVICE CALLS:

- Provide reliable and responsive service for ULC related system issues.
- Provide same day onsite service technician when applicable.
- Provide breakdown of service call costs:
 - o Truck rolls
 - o Remote troubleshooting
- Conducting regular systems checks and preventive maintenance to enhance system longevity and minimize potential disruptions.

CALL CENTERS:

- Provide call center staff with expert training on TVDSB methods and call trees (see Appendix B)
- Commitment to updating call tree within 5-10 business days

COMMUNICATION WITH TVDSB:

- Provide reliable and timely responses to phone calls, emails from client Operations staff, Maintenance Staff and Capital Projects Staff.
- Maintain a designated team assigned to support TVDSB and ensure client has up to date contact information for all team members.
- Understand and follow TVDSB communication protocols (call tree) for daytime, afternoon, Overnight and weekend communication.



TVDSB Procurement Web Portal

Schedule B – TVDSB Procurement Web Portal

This Schedule describes the process for accessing the Portal.

1. Go to “www.tvdsb.ca”
2. Click on “I’D LIKE TO”; and then click on “Go to Purchasing”.
3. Click on “Bids”; and then click on “Proceed to inquiry/download page”.
4. Locate the Pre-Qualification and click “New” icon. You will be directed to the “TVDSB Client Portal” .
5. Proponents that already have a TVDSB Client Portal account: Click “TVDSB Login” and log in using your TVDSB Client Portal account and password.
6. Proponents that do not already have a TVDSB Client Portal account:
 - (a) Click “Sign up now”;
 - (b) Read the TVDSB Client Portal Disclaimer, scroll to bottom and click “I agree” or “I do not agree”.
 - (c) Proponents that click “I do not agree” will not be able to participate in the Pre-Qualification.
 - (d) Proponents that click “I agree” will be taken to the “New Account Application” page. Complete the account information and click “Create My Account”; then click “TVDSB Login”.
7. Once logged in, you will be within the Client Portal. Click “Open to Bid” and then click on the “New” icon for the Pre-Qualification.

To access answers to questions and addenda:

1. Follow the steps outlined in steps 1 to 3 above.
2. Proceed to the Pre-Qualification and click “Answers to Questions”.

End of Schedule



Schedule C – Submission Requirements

It is important that Proponents present the information required by this Pre-Qualification so that it can be readily understood and evaluated. A Proponent’s Pre-Qualification Submission should address all of the items set out in this Schedule in the order in which they appear and using the same headings and numbering sequence. A Proponent’s failure to follow instructions or failure to provide a full response to this Pre-Qualification may have an adverse impact on the evaluation of its Pre-Qualification Submission.

Proponents should not assume that the TVDSB or any member of the Evaluation Team has any knowledge of the Proponent or its expertise, experience or qualifications, and should ensure that all required information is included and submitted as part of the Proponent’s Pre-Qualification Submission.

References to web / internet sites or links are NOT acceptable and will NOT be considered.

Submissions must be 10 pages (8 ½” x 11”) or less in length with 10 point font size. Any additional information submitted beyond the 10 pages will not be reviewed. (CVs, Org Charts and Proof of Insurance documents are not included within the page limit)

Part 1	Completed and signed Pre-Qualification Submission Form
Part 2	Proponent information
Part 3	Proponent Performance
Part 4	Key Personnel
Part 5	Project Examples

1. Part 1 – Completed and Signed Pre-Qualification Submission Form

Submit a completed and signed Pre-Qualification Submission Form (Schedule D) signed by the Proponent.

2. Part 2 – Proponent Information

- (a) Provide the Proponent’s legal name and the year the Proponent was established.
- (b) Submit a corporate / business chart of the Proponent and office(s) from which the Security Monitoring services will be delivered, including all staff that will work directly on TVDSB Monitoring.



Submission Requirements

- (c) Submit a narrative describing the Proponent's history and current activities and demonstrating the Proponent's experience performing security monitoring and installation services in the educational sector which are the same or similar to the Services within the last five years.
- (d) If the Proponent previously provided services to the TVDSB, identify the project(s) and the Proponent's role on such project(s).
- (e) Submit a list of litigation and/or arbitration disputes involving in excess of \$100,000 commenced by or against the Proponent by or against its clients within the last three (3) years, including a summary of each dispute and details of its resolution if applicable.
- (f) Submit copies of the following mandatory documents:
 - (i) Evidence of the following minimum insurance policies and coverages currently in force:
 - (a) commercial general liability insurance: \$5.0 million per occurrence; \$5.0 million aggregate;
 - (b) automobile liability insurance: \$2.0 million per occurrence.
 - (ii) Current WSIB clearance certificate.
 - (iii) Current Workplace Injury Summary Report (WISR)

3. Part 3 – Proponent Performance

- (a) Submit a narrative describing the Proponent's maintenance and warranty capabilities. Describe how this process can improve the overall security approach for TVDSB and how this will ensure our systems are fully operational.
- (b) Describe how the Proponent would respond to queries and service calls from TVDSB's staff that would minimize system downtime and expedite restoration.
- (c) Submit a narrative describing the Proponent's Call center structure. Include location, size of staff, wait times, attrition rates and training processes. State approaches to ensure minimal wait times and TVDSB call policies are adhered to.
- (d) Describe how the Proponent would provide design solutions that would minimize future maintenance/operational costs.
- (e) Describe the Proponent's communication strategy and how the Proponent will build an effective relationship with TVDSB staff.
- (f) Describe what new or innovative methods or services TVDSB could develop to improve Monitoring and security and how they would be better than the conventional monitoring approach currently in use.



4. **Part 4 – Key Personnel**

- (a) Provide the names and positions of the key personnel that would be involved in performing the Services;
- (b) Submit a resume for each person; and
- (c) Submit an organizational chart illustrating the lines of authority among the key personnel and identify the key person(s) that would be the “project manager” or the main point of contact between the Proponent and TVDSB.

5. **Part 5 – References**

The Proponent must submit information relating to up to four (4) school boards or similar public education system that the Proponent has provided the requested scope of services for within the last 5 years. Include any active contracts, which best illustrate the Proponent’s expertise, experience and capabilities in connection with the performance of experience working for school boards and educational institutions is preferred. For each project submit the following:

- (a) Company Name, contact name, E-mail Address
- (b) a general description of the mandate, including location and size; and
- (c) a summary of the services performed; and
- (d) estimated annual budget for all services rendered.

End of Schedule



Pre-Qualification Submission Form

Schedule D – Pre-Qualification Submission Form

Name and Business Address of Proponent:

Phone: _____

Contact name for future correspondence and inquiries:

Name and Title _____ Phone: _____

E-mail: _____

We have read and we fully understand, acknowledge, accept and agree to the terms, conditions and the requirements of the Pre-Qualification Documents, including all Schedules and all addenda issued, and we hereby submit the forms, documents and other material required by the Submission Requirements. Without limiting the foregoing, we understand, acknowledge, accept and agree that:

- (a) the issuance of the Pre-Qualification Documents, our preparation and submission of our Proposal, and the receipt, review and evaluation of our Proposal will not create any contractual relations or obligations, including “Contract A” (sometimes referred to as the “bid contract”), between us and TVDSB;
- (b) notwithstanding that we may be prequalified and may be placed on a VOR List, TVDSB has no obligation to issue any Tenders;
- (c) if we receive the written notice described in paragraph 8.1.1 of the Instructions to Proponents we will sign and deliver the signed MSA to TVDSB within 15 business days of our receipt of the same;
- (d) the execution of a MSA does not obligate TVDSB to issue any Tenders or otherwise engage us to perform any projects;
- (e) Tenders, if any, will be issued in accordance with Section Error! Reference s
ource not found. of the Instructions to Proponents and will otherwise be subject to the other terms of the MSA;

We hereby represent that the documents and other material attached to this Pre-Qualification Submission Form fully respond to Schedule C – Pre-Qualification Requirements, are complete and accurate, and that TVDSB may rely on all such documents and material submitted.



Pre-Qualification Submission Form

Capitalized terms used in this Pre-Qualification Submission Form and not otherwise defined shall have the meanings assigned to them in the Instructions to Proponents.

1. Conflict of Interest

If the box below is left blank, the Proponent will be deemed to declare that (a) there was no Conflict of Interest in preparing its Proposal; and (b) there is no foreseeable Conflict of Interest in performing the Services. Otherwise, if the statement below applies, check the box.

- We declare that there IS an actual or potential Conflict of Interest relating to the preparation of our Proposal, and/or we foresee an actual or potential Conflict of Interest in performing the Services.

If a Proponent declares an actual or potential Conflict of Interest by marking the box above, the Proponent must provide and attach details of the actual or potential Conflict of Interest as well as the Proponent’s proposed steps that, if implemented, would address the identified actual or potential Conflict of Interest.

2. Attachments

We have attached all documents and other material required in response to Schedule C – Pre-Qualification Requirements. Each attachment addresses the items listed in Schedule C in the order in which they appear, using the same headings and numbering sequence.

Signed and submitted for and on behalf of:

Proponent _____

Date _____

Signature _____

Name and Title _____

I have authority to bind the Proponent named above

End of Schedule



Schedule E – Master Services Agreement

Refer to Master Services Agreement, attached separately.

A Successful Proponent's failure to sign and deliver the MSA in accordance with paragraph 8.1.1 will result in the removal of that Proponent from all VOR Lists on which the Proponent was placed.

It is the Proponent's responsibility to read and review the MSA prior to submission.



Appendix A – Schools List By Zone

Refer to School List by Zone attached separately.



Appendix B – Sample Call Tree

Refer to Sample Call Tree attached separately.